





Export Opportunities for Karnataka: Focus Country Netherlands



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1. About Netherlands¹

The Netherlands is situated in northwestern part of Europe facing the North Sea, bordering Belgium and Germany, and has a geographical area of approximately 33,893 sq km of land and 7,650 sq km of territorial water.

The Netherlands is one of the founding members of the European Union, the OECD and the World Trade Organization. According to the World Bank and the International Monetary Fund, it is the seventeenth-largest economy in the world and sixth-largest economy in the European Union. The country acts as a European transportation hub with strong logistics and technology infrastructure support which contributes to a high trade surplus, stable industrial relations, and low unemployment.

Agriculture is the key sector for Netherlands and employs around 2% of the labour force. Other key sectors include chemicals, petroleum refining, electrical machinery, technology, and financial services.

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¹ The World Factbook

Key Indicators

S. No.	Indicator	Details
1	GDP (Current USD)	USD 913.86 bn (2020)
2	Real GDP Growth rate	-3.79% (2020)
3	GDP per capita	USD 59,265 (2020)
4	GDP - composition (2020)	Agriculture, 2.00%, Industry, 18.00%, Services, 80.00%,
5	Total Imports	USD 484.08 Bn (2020)
6	Key import products	 Electrical Machinery and Equipment Machinery, mechanical appliances Mineral fuels, mineral oils Vehicle Optical, photographic, cinematographic, medical devices Pharmaceutical products Plastics and Articles Organic Chemical Iron and steel
7	Top Exporters to Netherlands	Others 46% China 10% Belgium 10% USA USA 3% 5%
8	Key Bilateral Agreements	 EU-Mexico Global Agreement 2018 (modified) EU-Singapore Trade and Investment Agreements 2019 The EU-South Korea free trade agreement 2011 EU-Vietnam Free Trade Agreement 2020

Macro-Economic Environment of Netherlands

Political

Economic

Social

Technological

- The country is a constitutional monarchy
- Member of UN, the EU, NATO, CoE, WTO, IMF, OECD, and OSCE
- 17th largest economy in the world and 6th largest economy in EU
- GDP per capita is also relatively high within the EU
- Stable economy with constant inflow of FDIs.
- 3rd highest minimum wage rates in EU
- Highest public spending in Europe, especially towards social security programs

- The life
 expectancy is high
 - men is 80 years,
 while 84 years for
 women.
- Dutch is the primary language; however, English is also widely spoken.
- Has achieved technological advancement, especially in the field robotics and artificial intelligence.
- A hub for highquality technical facilities and research institutes.

Based on PEST Analysis

2. India - Netherlands Relations

Trade and commercial relations constitute the bedrock of bilateral ties between the two countries - Netherlands is the fourth largest foreign investor in India and has invested about USD 39,302 million between April, 2000 to December, 2021. The top five sectors attracting FDI equity flows from the Netherlands are services sector, computer software and hardware, trading, automobile industry and fermentation industries

India also has strong economic interests in the Netherlands and is the nation's 27th largest trading partner. There is a large Indian economic presence in the country as well, with over 200 Indian companies operating within.

India is Netherlands 27th largest trading partner. Despite the disruptions during Covid-19, Indian exports to Netherlands have grown from USD 3155.6 mn.(2016) to USD 3701 mn. (2020) at a CAGR of 4.1%.

Table 1: India's Top 10 products to Netherlands

India's Top 10 exported products to Netherlands									
			In US	D Mn.		Share			
S. No.	HS Code	Products	2016	2020	CAGR 2016- 2020	in all exports (2020) %			
1	27	Mineral fuels and oils	545.3	409.0	-6.9	11.1			
2	85	Electrical machinery and equipment	218.3	327.8	10.7	8.9			
3	29	Organic chemicals	214.7	325.6	11.0	8.8			
4	61	Knitted Apparel	178.5	188.3	1.3	5.1			
5	84	Machinery and mechanical appliances	116.5	178.9	11.3	4.8			
6	30	Pharmaceutical products	75.7	172.7	22.9	4.7			
7	94	Furniture: bedding, mattresses, mattress supports, cushions and similar stuffed	77.0	165.3	21.0	4.5			
8	62	Apparel (Not Knitted)	168.7	147.0	-3.4	4.0			
9	08	Edible fruit and nuts	131.4	140.4	1.7	3.8			
10	72	Iron and steel 71.1 125.4 15.2				3.4			
Source	Source: DGCIS								

Bilateral Visits

Some of the recent bilateral visits include the following:

- Prime Minister Mark Rutte visited India in June 2015. He was accompanied by the Minister for Foreign Trade and Development Cooperation Ms. Lilianne Ploumen, the Minister for Agriculture Ms. Sharon Dijksma, as well as representatives from 100 Dutch companies
- PM of India visited to the Netherlands in June 2017 provided a significant boost to India-Netherlands bilateral cooperation
- External Affairs Minister (EAM) visited the Netherlands during November 9 -11, 2019

3. Karnataka Netherlands Relations

During 2016 to 2020, Karnataka's exports to Netherlands have increased from USD 268 mn. to USD 316 mn. Despite the disruptions during Covid-19, Karnataka's exports to Netherlands have grown by 4.1 per cent. The State's top 10 products contribute to 91.8% in its total exports to Netherlands.

Table 2: Karnataka's Top 10 products to Netherlands

	Karnataka's Top 10 exported products to Netherlands								
_			In US	D Mn.	CAGR	Share			
S. No.	HS Code	Products	2016	2020	2016- 2020	in all export (2020)			
1	27	Mineral fuels and oils	16.9	95.5	54.1	30.1			
2	85	Electrical machinery and equipment	59.2	88.5	10.6	27.9			
3	62	Apparel (Not Knitted)	79.6	36.2	-17.9	11.4			
4	30	Pharmaceutical Products	8.8	17.6	18.8	5.6			
5	84	Machinery and mechanical appliances	19.9	16.8	-4.2	5.3			
6	61	Knitted Apparel	9.8	14.8	10.8	4.7			
7	20	Processed Food	9.5	6.6	-8.8	2.1			
8	08	Edible fruit and nuts	5.5	5.6	0.6	1.8			
9	63	Made ups	7.2	5.5	-6.6	1.7			
10	72	Iron & Steel	0.3	3.7	88.0	1.2			
Source	Source: DGCIS								

Major Netherlands Companies in Karnataka

Table 3: Major Netherlands Companies in Karnataka

S. No.	Company Name	Industry
1	Airbus Group India Private Limited	Airports
2	Ey Global Delivery Services India Llp	Computer Systems Design Services
3	CreditAccess Grameen Ltd.	Microfinancing Institutions
4	Global E-Business Operations Private Limited	Data Processing Services
5	Thomson Reuters International Services Private Limited	Computer Systems Design Services

Source: Factiva

4. Potential Export Products from Karnataka

This section highlights the potential sectors and products that could be targeted by the exporters from Karnataka to Netherlands.

S. No	Hs Code	Commodity Description	Netherlands imports from World in 2020	Netherlands imports from India in 2020	Netherlands imports from Karnataka in 2020
1.	85	Electrical machinery and equipment	69607.7	327.8	88.5
2.	62	Apparel (Not Knitted)	6847.8	147.0	36.2
3	30	Pharmaceutical products	21323.2	172.7	17.6
4	84	Machinery and mechanical appliances	62206.6	178.9	16.8
5	61	Knitted Apparels	6508.5	188.3	14.8
6	20	Preparations of vegetables, fruit, nuts or other parts of plants	3113.1	38.9	6.6
7	08	Edible fruit and nuts	8197.4	140.4	5.6
8	63	Made ups	2973.8	102.4	5.5
9	39	Plastics and articles thereof	15686.7	51.5	2.9
10	90	Optical and medical equipment's	26009.2	68.7	1.7

Source: UN Comtrade & DGCIS; Values are in USD Mn.

5. Product Details²

5.1 Electrical Machinery

5.1.1 **Key Highlights**

- Netherlands rank in global imports of Electrical machinery 11
- Netherlands share in global imports of Electrical Machinery 2.4%

5.1.2 Potential Export Products in Electrical Machinery

The below table provide the details of potential products, major competitors, tariff faced by India & its competitors:

Potential Products	Netherlands Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016- 2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
851762 Machines for the reception,		China - 38.3USA - 12.3Malaysia - 11.3	5	0	0.5

² Source: Trademap

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Potential Products	Netherlands Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016- 2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
conversion and transmission		Hong Kong -6.3Mexico – 5.3			
851712 "Telephones for cellular networks	5181	 China - 26.2 Viet Nam - 15.1 Hong Kong - 10.6 Germany - 9 Belgium - 7.8 	6	0	1.9
850440 Static converters	2760	 China - 34.5 Germany - 8.8 Philippines - 7.9 USA -7.3 Thailand - 5.9 	11	0	1.5
851770 Parts of telephone sets	1717	China - 36Vietnam - 17.7USA - 8.9Malaysia - 6.3Germany - 4	6	0	0.4
853710 Boards, cabinets and similar combinations of apparatus for electric control	1064.5	Germany - 25.5USA - 17.9UK - 3.6Belgium - 3.2Hungary - 2.9	14	0	2.6

5.1.3 **Potential Netherlands Companies**

- Ampleon Netherlands B.V.
- Nxp Semiconductors Netherlands B.V.
- B/E Aerospace B.V.
- Prodrive Technologies B.V.
- Eaton Industries (Netherlands) B.V.

5.2 Machinery and Mechanical Appliances

5.2.1 **Key Highlights**

- Netherlands rank in global imports of Machinery 9
- Netherlands share in global imports of Machinery and Mechanical appliances – 2.9%

5.2.2 Potential Export Products in Machinery and Mechanical Appliances

The below table provide the details of potential products, major competitors, tariff faced by India & its competitors:

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in importe d value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
842952 Self- propelled mechanical shovels	1301	Japan - 41.5Korea - 22.2Belgium - 18.1France - 4.9Sweden - 3.1	7	0	0.1
840999 "Parts suitable for use solely or principally with compressionignition internal combustion	1071	 Germany - 46.1 France - 6.9 Italy - 5.7 Finland - 4.9 China - 4.1 	-1	0	1.6
840991 Parts suitable for use solely or principally with spark-ignition internal combustion	181	 Austria - 20.6 Germany - 15 USA - 14.1 Japan - 9.5 Hungary - 7.9 	10	0	7.4
841370 Centrifugal pumps, power- driven	577	Germany - 25.9Serbia - 20.8Hungary - 14.3Denmark - 8.6Italy - 8.5	41	0	0.2
847490 Parts of machinery for working mineral substances	215	Germany - 23Sweden - 14.9China - 9.6France - 9.5Austria - 5.6	15	0	5

5.2.3 **Potential Netherlands Companies**

- Stabilo International Gmbh
- · Asml Netherlands B.V.
- Lely Holding B.V.
- Gea Refrigeration Netherlands N.V.
- · Nedschroef-Maclean International (Nederland) B.V.

5.3 Apparel (Not Knitted)

5.3.1 **Key Highlights**

- Netherlands rank in global imports of Woven Garment 8
- Netherlands share in global imports of Woven Garment 3.6%

5.3.2 Potential Export Products in Apparel (Not Knitted)

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
620342 Men's or boys' trousers of cotton	1086	 Germany - 23.7 Turkey - 14.9 Bangladesh - 13.3 Tunisia - 4.9 China - 4.9 	8	 Germany - 0 Turkey - 0 Bangladesh 0 Tunisia - 0 China - 12 India - 9.6 	2.1
620462 Women's or girls' trousers	626	 Germany - 21.1 Turkey - 15.1 Bangladesh - 12.9 Spain - 9.4 Tunisia - 5.8 	1	 Germany - 0 Turkey - 0 Bangladesh - 0 Spain - 0 Tunisia - 0 India - 9.6 	1.6
620520 Men's or boys' shirts of cotton	305	 Germany - 17.5 Bangladesh - 13.7 Turkey - 12.7 China - 11.7 		 Germany - 0 Bangladesh - 0 Turkey - 0 China - 12 India - 0 	5.8
621210 Brassieres of all types of textile materials	281	 China - 22.9 Germany - 18 Bangladesh - 14.2 Belgium - 7.1 Sri Lanka - 6 	3	 China – 12 Germany - 0 Bangladesh - 0 Belgium - 0 Sri Lanka - 0 India – 5.2 	0.4
620640 Women's or girls' blouses of MMF	218	 Germany - 27.1 China - 18.9 Spain - 8.5 Turkey - 7.7 Bangladesh - 6.7 	1	 Germany - 0 China - 0 Spain - 0 Turkey - 0 Bangladesh - 0 India - 9.6 	5.7

5.3.3 Potential Netherlands Companies

- · Lindner Benelux B.V.
- Blunel Trading
- Hezemans Textiel
- OASE B.V.
- · Haes Racing

5.4 Pharmaceutical Products

5.4.1 **Key Highlights**

- Netherlands rank in global imports of pharmaceutical products 10
- Netherlands share in global imports of pharmaceutical products 3%

5.4.2 Potential Export Products in pharmaceutical products

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
300490 "Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes	9131	 Germany - 38.4 UK - 11.9 Ireland - 10.5 Belgium - 10.5 USA - 9.1 	6	0	1.6
300590 Wadding, gauze, bandages	234	 United Kingdom - 27.6 Germany - 20 China - 15.2 USA - 8.5 Belgium - 7.7 	4	0	0.4
300420 "Medicaments containing antibiotics, put up in measured doses	176	 France - 28.1 Germany - 14.7 Belgium - 13.6 Ireland - 11.7 Denmark - 7.1 	11	0	0.2

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
300431 "Medicaments containing insulin but not antibiotics	161	 Denmark - 51.6 Germany - 19 France - 11.8 Czech Republic - 8.8% Italy - 2.6 	-1	0	0.3
300510 Adhesive dressings and other articles having an adhesive layer	152	 Germany - 27.4 UK - 15.4 China - 14.7 USA - 12.6 Belgium - 11 	-6	0	0.7

5.4.3 **Potential Netherlands Companies**

- Handel- en Financieringsmaatschappij J. van Haaren B.V.
- Foreco Houtproducten
- Haagh Protection B.V.
- Venhorstplant
- Kilinclar Automaterialen BV

5.5 Knitted Apparels

5.5.1 **Key Highlights**

- Netherlands rank in global imports of Knitted Apparel 8
- Netherlands share in global imports of Knitted Apparel 3.5%

5.5.2 Potential Export Products in Knitted Apparels

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
610910 T- shirts, singlets and other vests of cotton	974	 Bangladesh - 20.1 Germany - 17.8 Turkey - 11.7 China - 6.1 	5	 Bangladesh - 0 Germany - 0 Turkey - 0 China - 12 India - 9.6 	6.1

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
610990 T- shirts, singlets and other vests of textile materials	377	 Germany - 23.5 China - 12.7 Turkey - 10 Belgium - 9 Bangladesh - 6.8 	-1	 Germany -0 China – 12 Turkey - 0 Belgium - 0 Bangladesh - 0 India – 9.6% 	1
610463 Women's or girls' trousers of synthetic fibre	248	 Germany - 24.8 China - 17.2 Belgium - 8.1 Cambodia - 6.7 Myanmar - 6 	18	 Germany - 0 China - 12 Belgium - 0 Cambodia - 0 Myanmar - 0 India - 9.6 	1
610711 Men's or boys' underpants and briefs of cotton	244	 China - 22.5 Bangladesh - 17.8 Pakistan - 16.9 Sri Lanka - 10.8 Germany - 8.8 	7	 China - 12 Bangladesh - 0 Pakistan - 0 Sri Lanka - 0 Germany - 9.6 India - 9.6 	
610462 Women's or girls' trouser	215	 Bangladesh - 25.7 Germany - 24.7 Cambodia - 6.9 Sri Lanka - 6.3 China - 6.3 	5	 Bangladesh - 0 Germany - 0 Cambodia - 0 Sri Lanka - 0 China - 12 India - 9.6 	2.5

5.5.3 **Potential Netherlands Companies**

- Bron-Gouda, Lastechnische-, Industriële- en Handelsonderneming B.V.
- G. Regter B.V.
- Technische Handelsonderneming Beerepoot B.V.
- Artelli Nederland B.V.

5.6 Preparations of vegetables, fruit, nuts or other parts of plants

5.6.1 **Key Highlights**

- Netherlands rank in global imports of preparations products 6
- Netherlands share in global imports of preparations products 4.9%

5.6.2 **Potential Export Products**

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitor s (%)	India's share in import s (%)
200899 Fruit and other edible parts of plants	232	 Costa Rica - 10.4 Ireland - 8.7 USA - 7.6 Belgium - 6.1 	5	 Costa Rica	12.6
200110 Cucumbers and gherkins	66	 Turkey - 48.3 Germany - 39.1 Hungary - 2.2. France - 1.6 Belgium - 0.6 	9	 Turkey - 0 Germany - 0 Hungary - 0 France - 0 Belgium - 0 India - 0 	12.1
200799 Jams, jellies, marmalades, purées or pastes of fruit	103	 Belgium - 15.8 Germany - 14.5 France - 14.2 Turkey - 11.4 Spain - 9.8 	-5	 Belgium - 0 Germany - 0 France - 0 Turkey - 0 Spain - 0 India - 26.7 	26.7
200989 Juice of fruit or vegetables	187	 Poland - 19.2 Germany - 12 Vietnam - 11.2 Peru - 9.3 Brazil - 7.2 	-2	 Poland – 0 Germany - 0 Vietnam – 20.8 Peru - 3 Brazil - 27 India - 20.8 	1
200190 Vegetables, fruit, nuts and other edible parts of plants	51.6	 Turkey - 27.9 Germany - 20.7 Belgium - 9.4 South Africa - 5.7 Spain - 5.1 	1	 Turkey – 0.6 Germany - 0 Belgium - 0 South Africa - 0.6 Spain - 0 India - 9.6 	1.2

5.6.3 **Potential Netherlands Companies**

- Scherpenhuizen BV
- Westland Kaasspecialiteiten BV
- VHC Jongens BV
- CTH BV
- Klevenberg Shipping Center BV

5.7 Fruits and nuts

5.7.1 **Key Highlights**

- Netherlands rank in global imports of Fruits and nuts 4
- Netherlands share in global imports of Fruits and nuts 5.8%

5.7.2 Potential Export Products in Fruits and nuts

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
080610 Fresh grapes	799	 South Africa - 35 Peru - 16.6 Chile - 11.7 Egypt - 5.4 Spain - 4.7 	6	 South Africa - 0 Peru - 0 Chile - 0 Egypt - 0 Spain - 0 India - 6 	11.7
080132 Fresh or dried cashew nuts	342	 Vietnam - 74.8 UK - 9.1 Brazil - 3.9 Germany - 3.2 Burkina Faso - 2.2 	-2	0	9.1
081190 Frozen fruit and nuts, uncooked or cooked by steaming or boiling in water	156	 Germany - 10.5 Belgium - 10.1 Peru - 9.9 Poland - 9.7 	9	 Germany - 0 Belgium - 0 Peru - 0 Poland - 0 India - 8.1 	3.8

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
080450 Fresh or dried guavas, mangoes and mangosteens	365	 Peru - 36.3 Brazil - 31.3 Côte d'Ivoire - 4.3 France - 3.6 Dominican Republic - 2.7 	12	0	0.1

5.7.3 **Potential Netherlands Companies**

- Houz International BV
- Top Onions B.V. Pakomi
- The Fruit Farm Group B.V.
- Hagé International B.V. Reingold
- Bakker Centrale Inkoop B.V.

5.8 Made-Ups

5.8.1 **Key Highlights**

- Netherlands rank in global imports of Made-Ups 9
- Netherlands share in global imports of Made-Ups 2.4%

5.8.2 Potential Export Products in Made-Ups

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in import s (%)
630790 Made-up articles of textile materials	1410	 China - 68.9 Germany - 9.5 Hong Kong - 4.2 Turkey - 2.2 Belgium - 1.85 	46	 China – 7.3 Germany - 0 Hong Kong - 7.3 Turkey - 0 Belgium -0 India - 5.8 	0.4

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016- 2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in import s (%)
630260 Toilet linen and kitchen linen, of terry towelling	128	 Pakistan - 40.6 Turkey - 19.2 China - 11.8 Germany - 4.3 Belgium - 4.2 	1	 Pakistan - 0 Turkey - 0 China - 12 Germany - 0 Belgium - 0 India - 9.6 	1.9
630221 Printed bedlinen of cotton	122	 Pakistan - 56.1 Germany - 11.7 Turkey - 8.1 Bangladesh - 5.3 Belgium - 4.8 	4	 Pakistan - 0 Germany - 0 Turkey - 0 Bangladesh - 0 Belgium - 0 India - 0 	4.8
630532 Flexible intermediate bulk containers, for the packing of goods	121.6	 Turkey - 17.9 Bangladesh - 13.2 Belgium - 12.2 Czech Republic - 3.9 Germany - 3.7 	8	 Turkey - 0 Bangladesh - 0 Belgium - 0 Czech Republic - 0 Germany - 0 India - 9.6 	36
630291 Toilet linen and kitchen linen of cotton	26	 Egypt - 27.9 Pakistan - 18.4 Germany - 15.3 Portugal - 6.5 China - 6.3 	3	Egypt - 0Pakistan - 0Germany - 0Portugal - 0China - 12India - 9.6	1.9

5.8.3 **Potential Netherlands Companies**

- "Art Of Private Shaking" Glass & Bar Supply B.V. Art Of Private Shaking
- "Diva" Design
- "Kepa" Keramiek
- GUMBOS B.V.
- Casa Nederland B.V. Casa Delft Bastiaansplein

5.9 Plastic Products

5.9.1 **Key Highlights**

- Netherlands rank in global imports of Plastic products 11
- Netherlands share in global imports of Plastic products 2.9%

5.9.2 **Potential Export Products in Plastic Products**

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
392190 Plates, sheets, film, foil and strip, of plastics	444	 Germany - 30.6 Belgium - 10.5 Italy - 9.8 Spain - 4.5 Austria - 4.1 	2	 Germany - 0 Belgium - 0 Italy - 0 Spain - 0 Austria - 0 India - 0.6 	1.7
392321 Sacks and bags	400	 Germany - 25.4 Poland - 13.6 China - 12.3 Vietnam - 8.6 Belgium - 8 	4	 Germany - 0 Poland - 0 China - 6.5 Vietnam - 3 Belgium - 0 India - 3 	1.3
392062 "Plates, sheets, film, foil and strip	108	 Germany - 40.9 Belgium - 12.6 France - 5.5 UK - 5.1 Austria - 3.6 	13	 Germany - 0 Belgium - 0 France - 0 UK - 0 Austria - 0 India - 2.8 	3.6
392690 Articles of plastics and articles of other materials	1791	 Germany - 25 China - 18.3 Belgium - 10 USA - 9 UK - 5.2 	6	 Germany - 0 China - 5.5 Belgium - 0 USA - 5.5 UK - 0 India - 0 	0.2

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
392020 Plates, sheets, film, foil and strip, of non-cellular polymers of ethylene	222	 Germany - 20.2 Belgium - 11.8 Italy - 10.1 Poland - 9.6 France - 8.2 	1	 Germany - 0 Belgium - 0 Italy - 0 Poland - 0 France - 0 India - 3 	0.9

5.9.3 **Potential Netherlands Companies**

- ViskoTeepak B.V.
- Vaassen Flexible Packaging B.V. Clondalkin Flexible Packaging,
 Vaassen
- · Oerlemans Plastics B.V.
- Hordijk Verpakkingsindustrie B.V.
- Best Cheese Creamery B.V. Uniekaas Kaatsheuvel

5.10 Optical and medical equipment's

5.10.1 Key Highlights

- Netherlands rank in global imports of optical and medical equipment's 4
- Netherlands share in global imports of optical and medical equipment's –
 4.3%

5.10.2 Potential Export Products in optical and medical equipment's

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
901890 Instruments and appliances used in medical, surgical or veterinary sciences	4036	 USA - 53.6 Germany - 10.5 Belgium - 6.1 Ireland - 4.6 Cost Rica - 4 	10	0	0.1

Potential Products	Mexico's Imports In 2020 (In USD Mn.)	Major Exporters & share (%)	Growth in imported value 2016-2020 (%, p.a.)	Average tariff faced by India & its major Competitors (%)	India's share in imports (%)
901839 Needles, catheters, cannulae and the like, used in medical, surgical, dental	1860	 Ireland - 42.8 USA - 30.1 Germany - 5.6 Costa Rica - 4.8 	1	0	0.4
902139 Artificial parts of the body	2190	 USA - 39.9 Ireland - 22.1 Singapore - 17.5 France - 3.9 Costa Rica - 3.8 	9	0	0.1
902214 Apparatus based on the use of X-rays	126	 Germany - 29.9 Japan - 14.5 USA - 13.2 UK - 9.9 China - 6.5 	4	0	8.3
900150 Spectacle lenses of materials other than glass	270	 Thailand - 50.2 Hungary - 17 Germany - 6.2 Philippines - 5.8 China - 3.3 	4	0	3.6

5.10.3 **Potential Netherlands Companies**

- Yves Rocher Nederland B.V. Yves Roches Schoonheidswinkel
- Alfa Wassermann B.V.
- Guidant Puerto Rico B.V.
- Medeco B.V. Mediq Medeco
- Pall Medistad B.V.

6. Key Relevant Information

6.1 Key drivers for Netherlands market

- A highly strategic commercial location (Over 170 million consumers reside within a 300-mile radius of the Netherlands)
- The country is a key center within the global business network and has advanced infrastructure
- Netherlands is India's 10th largest market for exports
- An innovative business community hungry for new, high-quality products
- The most advanced logistics and distribution network in Europe.
- Strong links to the rest of Europe and beyond

6.2 Relevant information about Netherlands

Major Ports

As per icontainers, major ports of Netherlands are as follows:



- 1. Port of Alkmaar
- 2. Port of Amsterdam
- 3. Port of Breskens
- 4. Port of Rotterdam
- 5. Port of Harlingen

Air Cargo

As per statista, major Air Cargo of Netherlands are as follows



- 1. Amsterdam Airport Schiphol
- 2. Amsterdam Airport Schiphol
- 3. Eindhoven Airport
- 4. Maastricht Aachen Airport
- 5. Eelde Airport

Netherlands Mission / Agencies in India

Consulate General of the Kingdom of the Netherlands

Address: 11th Floor, Pinnacle Tower, Embassy One, No. 8, Bellary Road,

Ganganagar, Bangalore – 560032, Karnataka

Telephone: +91 08023 098100

Email: bgl@minbuza.nl

List of various Trade Agencies of Netherland is placed at Annexure 1

6.3 Relevant information about Karnataka

Major Ports

As per DGCIS, major ports of Karnataka are as follows:



- 1. New Mangalore Port Trust
- 2. Karwar Port

Air Cargo

As per DGCIS, major Air Cargo of Karnataka are as follows:



- 1. Bengaluru International Airport
- 2. Mangaluru Airport
- 3. Hubbali Airport

ICD in Karnataka

As per Department of Commerce, ICD's in Karnataka are as follows:



- 1. ICD Whitefield (Operational)
- 2. ICD Sattva (Operational)
- 3. ICD Marigold (Under Construction)
- 4. ICD Mysore (Under Construction)
- 5. M/s Favorich Agro Pvt. (Under Construction)

Nearby ports from Karnataka

- Chennai port
- V. O. Chidambaranar Port Trust (Tutocorin)
- Nhava Sheva port

Key Players in Logistics in Karnataka

(The list is non-exhaustive & indicative only)

Agents - Air Cargo

Table 4: Air Cargo Agents - Karnataka

S. No.	Agency
1	DHL India Pvt Ltd
2	Transorion Logistics Services Pvt Ltd
3	Eaglespeed International Logistics
4	Kuehne+Nagel Pvt Ltd
5	Jet Freight Logistics Ltd
6	Om Sri Bhavishyath Logistics Pvt Ltd
7	Kerry Indev Logistics Pvt Ltd
8	Anvase Exim Pvt Ltd

S. No.	Agency
9	Jeena & Company
10	Uni World Logistics Pvt Ltd

Agents - Sea Cargo

Table 5: Sea Cargo Agents - Karnataka

S. No.	Agency
1	Atlas Logistics Pvt. Ltd.
2	Coast Liners Pvt. Ltd.
3	DTDC Express Ltd.
4	Dart Global Logistics Pvt. Ltd.
5	Kintetsu World Express India Pvt Ltd
6	Prakash Parcel Services Ltd
7	Sindhu Cargo Services Pvt Ltd
8	Snowman Logistics Ltd.
9	Uniworld Logistics Pvt Ltd.
10	Zinka Logistics Solutions Pvt. Ltd

Top Airline

Table 6: Top Airlines

S. No.	Agency
1	Emirates
2	Air India
3	Etihad
4	Lufthansa
5	DHL 3S (Aero Logic)
6	British Airways
7	Air France
8	Qatar Airways
9	Air Asia
10	Oman Air

Indian Mission / Agencies in Netherlands

Embassy of India, Netherlands

Address: Buitenrustweg 2 2517 KD The Hague The Netherlands

Telephone: 070-3469771 Email: info.eoinl@vfshelpline.com

State Trade Promotion Agency

Visvesvaraya Trade Promotion Centre (VTPC)

Address: VTPC Building, Kasturba Road, Bengaluru-560001.

Telephone: 080-2286 0644, 2253 4444 **Email:** vtpckarnataka@gmail.com

Annexure – 1 (List of Netherlands Trade Agencies & Industry Associations)

S. No.	Netherlands Industry Organizations	Website
1	The Netherlands Chamber of Commerce	https://www.kvk.nl/english/
2	The Dutch Produce Association (DPA)	https://www.dpa.eu
3	International Apparel Federation	https://www.iafnet.com/
4	Dutch Association of Hospital Pharmacists	https://www.eahp.eu/members/netherlands
5	Holland HealthTech	http://www.lshalliance.nl/homeen.html

Annexure – 2 (List of Indian Trade Agencies & Industry Associations)

S.no.	Netherland Industry Organizations	Website
1	FICCI	www.ficci.com
2	CII	www.cii.in
3	Associated Chambers of Commerce & Industry Of India (ASSOCHAM)	www.assocham.org
4	Export Promotion Council for Handicrafts	www.epch.in
5	Export Promotion Council for EOUs & SEZs	www.epces.in
6	Federation of Indian Export Organisations (FIEO)	https://www.fieo.org
7	Gem & Jewellery Export Promotion Council	https://www.gjepc.org
8	Handloom Export Promotion Council	https://www.hepcindia.com
9	Agricultural and Processed Food Products Export Development Authority (APEDA)	https://apeda.gov.in
10	Pharmaceuticals Export Promotion Council	www.pharmexcil.com
11	Plastics Export Promotion Council	https://www.plexconcil.org
12	Apparel Export Promotion Council	https://www.aepcindia.com
13	Automotive Component Manufacturers Association of India (ACMA)	www.acmainfo.com
14	Electronic Component Industries Association (ELCINA)	www.elcina.com
15	Federation Of Indian Export Organisations (FIEO)	www.fieo.org
16	Indian Electrical & Electronics Manufacturers' Association(IEEMA)	www.ieema.org
17	PHD CHAMBER OF COMMERCE AND INDUSTRY	www.phdcci.in
19	SOCIETY OF INDIAN AUTOMOBILES MANUFACTURERS (SIAM)	www.siamindia.com
20	India Electronics and Semiconductors Association	www.iesaonline.org

Annexure - 3 (Netherlands Import from World, India & Karnataka)

Values are in USD MN.

	values are in GGD lviiv.						
S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka		
1	01	Live animals	1292.8	0.0			
2	02	Meat and edible meat offal	4134.1	0.0			
3	03	Fish and crustaceans, molluscs and other aquatic invertebrates	2395.6	74.0	0.0		
4	04	Dairy produce; birds eggs; natural honey; edible products of animal origin, not elsewhere	4541.4	0.0			
5	05	Products of animal origin, not elsewhere specified or included	503.3	1.8			
6	06	Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	2565.3	14.4	0.1		
7	07	Edible vegetables and certain roots and tubers	2901.5	5.7	0.3		
8	08	Edible fruit and nuts; peel of citrus fruit or melons	8197.4	140.4	5.6		
9	09	Coffee, tea, maté and spices	1759.3	20.4	2.5		
10	10	Cereals	3224.9	74.2			
11	11	Products of the milling industry; malt; starches; inulin; wheat gluten	881.3	1.0	0.1		
12	12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal	5032.0	64.5	2.0		

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
13	13	Lac; gums, resins and other vegetable saps and extracts	184.9	12.8	0.0
14	14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	93.3	31.0	
15	15	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal	6739.9	60.1	0.6
16	16	Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	2003.9	2.9	
17	17	Sugars and sugar confectionery	1023.9	5.3	0.0
18	18	Cocoa and cocoa preparations	4238.5	6.5	
19	19	Preparations of cereals, flour, starch or milk; pastrycooks products	2794.5	3.1	0.0
20	20	Preparations of vegetables, fruit, nuts or other parts of plants	3113.1	38.9	6.6
21	21	Miscellaneous edible preparations	3139.4	18.3	1.0
22	22	Beverages, spirits and vinegar	5147.2	1.1	0.0
23	23	Residues and waste from the food industries; prepared animal fodder	3620.7	17.1	
24	24	Tobacco and manufactured tobacco substitutes	910.0	21.5	0.0
25	25	Salt; sulphur; earths and stone; plastering materials, lime and cement	1611.7	10.4	0.0
26	26	Ores, slag and ash	2466.6	0.2	

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
27	27	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral	54920.6	409.0	95.5
28	28	Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals,	3235.6	15.5	0.0
29	29	Organic chemicals	11727.8	325.6	2.9
30	30	Pharmaceutical products	21323.2	172.7	17.6
31	31	Fertilisers	694.9	3.1	
32	32	Tanning or dyeing extracts; tannins and their derivatives; dyes, pigments and other colouring	3176.4	58.9	0.0
33	33	Essential oils and resinoids; perfumery, cosmetic or toilet preparations	3699.2	25.2	1.9
34	34	Soap, organic surface- active agents, washing preparations, lubricating preparations, artificial	2168.1	7.1	0.0
35	35	Albuminoidal substances; modified starches; glues; enzymes	1610.0	1.4	0.2
36	36	Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	64.4	0.0	
37	37	Photographic or cinematographic goods	450.7	0.0	
38	38	Miscellaneous chemical products	10934.3	52.3	0.0
39	39	Plastics and articles thereof	15686.7	51.5	2.9

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
40	40	Rubber and articles thereof	4396.0	68.8	0.8
41	41	Raw hides and skins (other than furskins) and leather	165.5	7.3	0.0
42	42	Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles	1802.2	92.6	1.0
43	43	Furskins and artificial fur; manufactures thereof	23.2	0.0	0.0
44	44	Wood and articles of wood; wood charcoal	4372.8	15.7	0.0
45	45	Cork and articles of cork	11.5	0.0	
46	46	Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork	96.0	1.0	0.2
47	47	Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper or	1290.5	0.0	
48	48	Paper and paperboard; articles of paper pulp, of paper or of paperboard	5149.7	11.4	0.4
49	49	Printed books, newspapers, pictures and other products of the printing industry; manuscripts,	906.9	6.2	0.0
50	50	Silk	6.6	0.6	0.3
51	51	Wool, fine or coarse animal hair; horsehair yarn and woven fabric	57.9	0.0	
52	52	Cotton	213.0	5.5	0.0

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
53	53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	68.2	13.1	0.0
54	54	Man-made filaments; strip and the like of man-made textile materials	800.9	8.5	0.0
55	55	Man-made staple fibres	275.7	1.3	0.0
56	56	Wadding, felt and nonwovens; special yarns; twine, cordage, ropes and cables and articles thereof	547.7	5.2	0.5
57	57	Carpets and other textile floor coverings	323.5	34.2	0.0
58	58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	74.3	0.5	0.0
59	59	Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable	386.0	0.7	
60	60	Knitted or crocheted fabrics	197.3	0.2	0.0
61	61	Articles of apparel and clothing accessories, knitted or crocheted	6508.5	188.3	14.8
62	62	Articles of apparel and clothing accessories, not knitted or crocheted	6847.8	147.0	36.2
63	63	Other made-up textile articles; sets; worn clothing and worn textile articles; rags	2973.8	102.4	5.5
64	64	Footwear, gaiters and the like; parts of such articles	4407.9	63.2	0.0
65	65	Headgear and parts thereof	323.2	0.6	0.0

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
66	66	Umbrellas, sun umbrellas, walking sticks, seat-sticks, whips, riding-crops and parts thereof	111.5	0.0	0.0
67	67	Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles	113.4	0.9	
68	68	Articles of stone, plaster, cement, asbestos, mica or similar materials	1438.0	26.8	1.2
69	69	Ceramic products	1028.8	10.1	0.0
70	70	Glass and glassware	1638.3	10.7	0.0
71	71	Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad	1324.9	10.2	0.0
72	72	Iron and steel	8585.2	125.4	3.7
73	73	Articles of iron or steel	7469.1	108.2	1.7
74	74	Copper and articles thereof	2078.7	6.2	0.1
75	75	Nickel and articles thereof	623.8	2.4	
76	76	Aluminium and articles thereof	5014.1	26.0	0.2
77	78	Lead and articles thereof	114.8	0.1	
78	79	Zinc and articles thereof	829.6	0.0	
79	80	Tin and articles thereof	134.3	0.0	
80	81	Other base metals; cermets; articles thereof	253.5	0.2	0.0
81	82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	1718.8	15.4	0.1
82	83	Miscellaneous articles of base metal	1674.1	26.5	0.8

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
83	84	Machinery, mechanical appliances, nuclear reactors, boilers; parts thereof	62206.6	178.9	16.8
84	85	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television	69607.7	327.8	88.5
85	86	Railway or tramway locomotives, rolling stock and parts thereof; railway or tramway track fixtures	516.3	0.1	0.0
86	87	Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	26691.5	35.5	0.1
87	88	Aircraft, spacecraft, and parts thereof	2155.5	8.6	0.9
88	89	Ships, boats and floating structures	2460.1	0.3	
89	90	Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical	26009.2	68.7	1.7
90	91	Clocks and watches and parts thereof	551.5	1.0	
91	92	Musical instruments; parts and accessories of such articles	190.2	0.5	
92	93	Arms and ammunition; parts and accessories thereof	247.4	0.0	
93	94	Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; 	7935.4	165.3	0.0

S. No.	HS Code	Commodity Description	Netherlands import from World	Netherlands import from India	Netherlands import from Karnataka
94	95	Toys, games and sports requisites; parts and accessories thereof	3510.7	9.4	1.2
95	96	Miscellaneous manufactured articles	1178.1	13.5	0.0
96	97	Works of art, collectors pieces and antiques	152.8	0.1	0.0
97	99	Commodities not elsewhere specified	89.6	0.0	0.0
Source: UN Comtrade & DGCIS					

Contact:

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